

Banking. Wealth. Insurance.

Economic and Market Update

July 22, 2020

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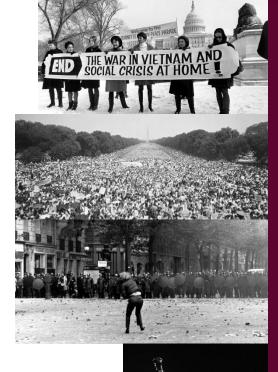
Conclusions

- > Economic **recovery** underway and uneven
- > Trajectory of infections will create improvement
- Global stimulus nearly 29% of global GDP
- Markets' recovery based on optimism about recovery; stimulus now and in the future; Vaccine; TINA
- > Bonds have a place and so do complements
- > **Election** isn't over policies matter
- > **Demographics** create unrest and future upside

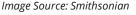
We've Been Here Before

Do you recall the following, in 1968:

- ➤ H3N2 Pandemic 100k deaths in U.S.
- Prague Spring
- > TET Offensive
- > Dr. Martin Luther King Jr. assassinated sparking national riots
- Lyndon Johnson signs the Fair Housing Act to eliminate discrimination from housing practices – and announces he is not running for re-election
- > 5000 University students protest in Paris, causing sympathy protests across the country
- Robert F. Kennedy is assassinated as he is campaigning for President in LA
- > DNC sees police and national guard battle anti-war protesters
- Arthur Ashe is first African American to win a grand slam tournament
- Mexico City police and troops fire on student protest
- Nixon wins
- Yale admits female undergraduates for the first time in 267 years

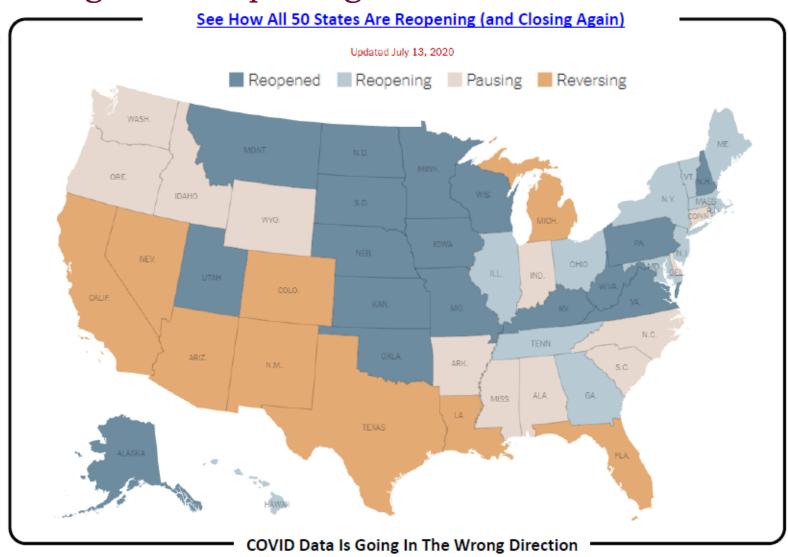








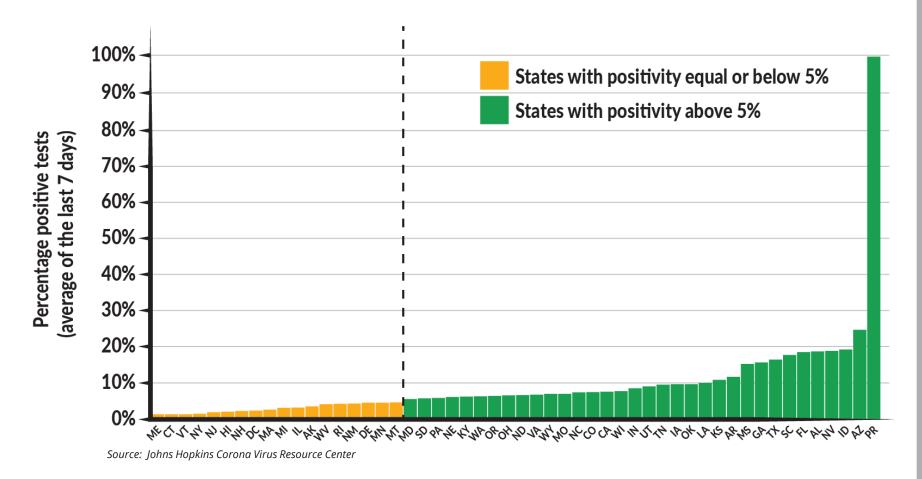
Pausing The Reopening



Source: Johns Hopkins Corona Virus Resource Center



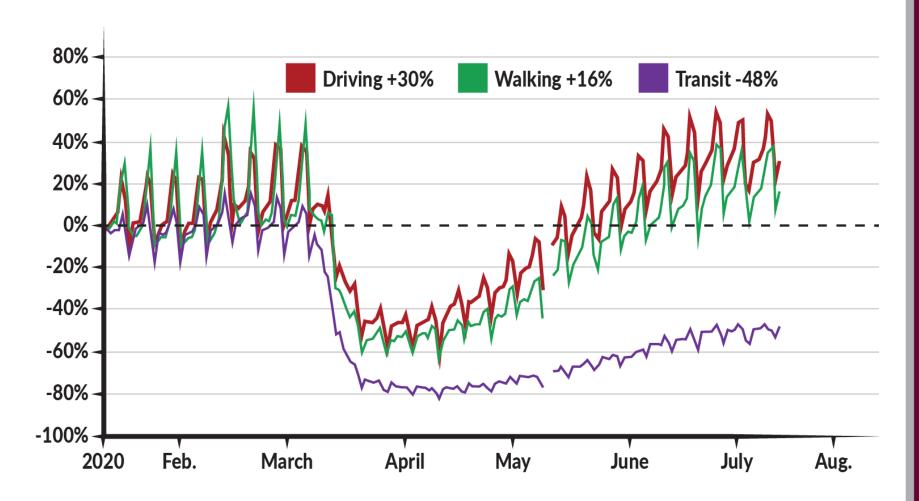
COVID 19 - Round 2



- > 34 states have higher than recommended positivity
- ➤ 18 states meet positivity recommendations



U.S. Apple Mobility Daily Data

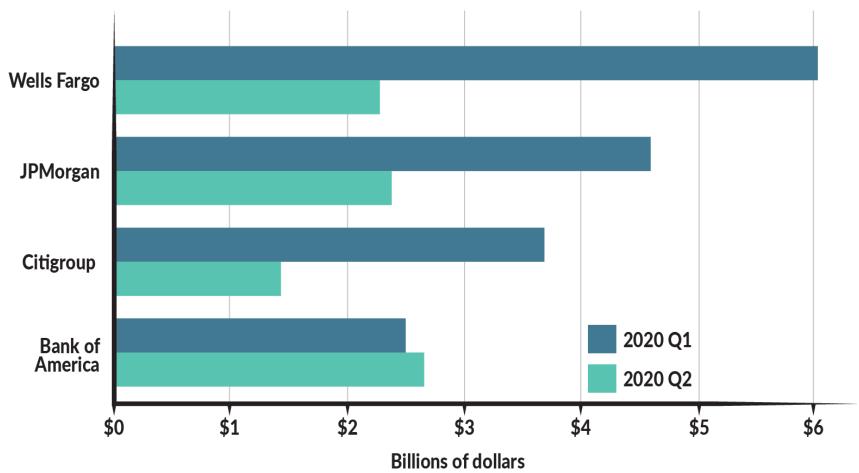


Source: Apple, data through July 13, 2020



Loan Loss Reserves

Provisions for Corporate Loan Losses



Source: The companies listed, WSJ 7.18.20

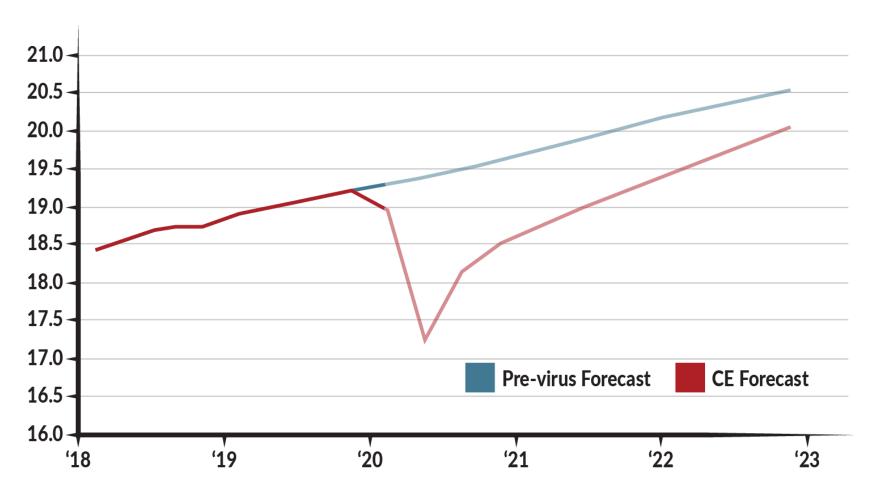
Note: JPMorgan figures are reserve build



New Trajectory

U.S. Real GDP

Trillions of dollars



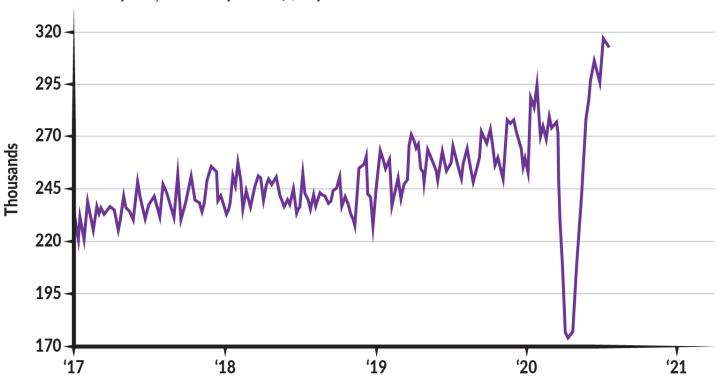
Source: Capital Economics estimates 7/6/20



Housing Recovery

U.S. Mtg Apps for Purchase (MBA)

Seasonally adjusted by CSM, July 10: 313



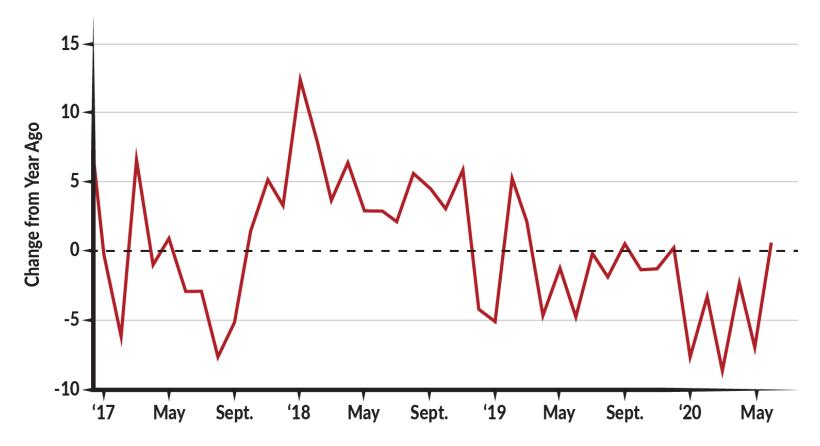
- > April 10th -35% YoY
- July 10th +15% YoY, 313k units
- Urban flight

- Secular demographic trend
- Real estate contributes over \$1 trillion to economy

Source: Cornerstone Macro, National Mortgage Association



Electric and Gas Production



- Index 2012=100
- > Production recovered in June and was actually up .56% over 2019
- Supports the improvement in PMI's

Source: Capital Economics estimates 7/6/20



Boom! Economic Stimulus Summary

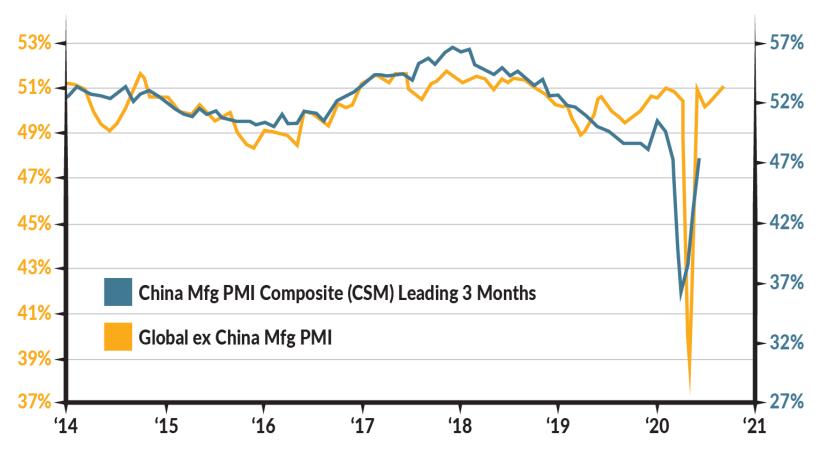
Global Monetary And Fiscal Stimulus To Fight COVID-19 Impact - 2020 Feb to Apr

	Potential Central Bank Liquidity Injection		Potential Government Fiscal Stimulus		Both	
	\$ Tln	% GDP	\$ Tln	% GDP	\$ Tln	% GDP
U.S.	\$6.21	29.0%	\$3.30	15.4%	\$9.51	44.4%
Eurozone	\$1.78	13.3%	\$4.02	30.2%	\$5.80	43.6%
Japan	\$1.03	20.0%	\$2.08	40.3%	\$3.11	60.3%
U.K.	\$0.37	13.6%	\$0.23	8.3%	\$0.60	21.8%
China	\$1.33	9.3%	\$1.22	8.4%	\$2.54	17.7%
Others	\$0.73	-	\$2.67	-	\$3.40	-
Global	\$11.44	13.2%	\$13.52	15.6%	\$24.96	28.8%

Source: Cornerstone Macro as of 7/2/2020, Federal Reserve



First In, First Out

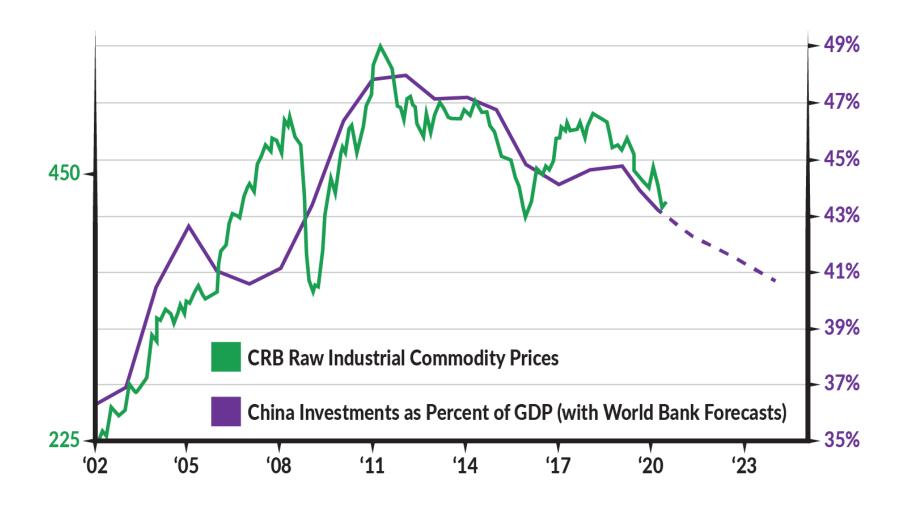


- > 50 = Growth!
- China first in, first out
- > The recovery will not be straight up over time

Source: Cornerstone Macro



China's Deflationary



Source: Cornerstone Macro



Money On Deposit

Total Deposits at Commercial Banks

Monthly \$16-\$14-\$12-**Trillions of Dollars** \$10 \$8 \$6 \$4 \$2 \$0 **'16** 00 **'02** '04 '06 60° 10 12 **'18** 20

- Fed's balance sheet has grown
- Programs lead to increase in deposits
- Money growth leads to inflation when it is spent

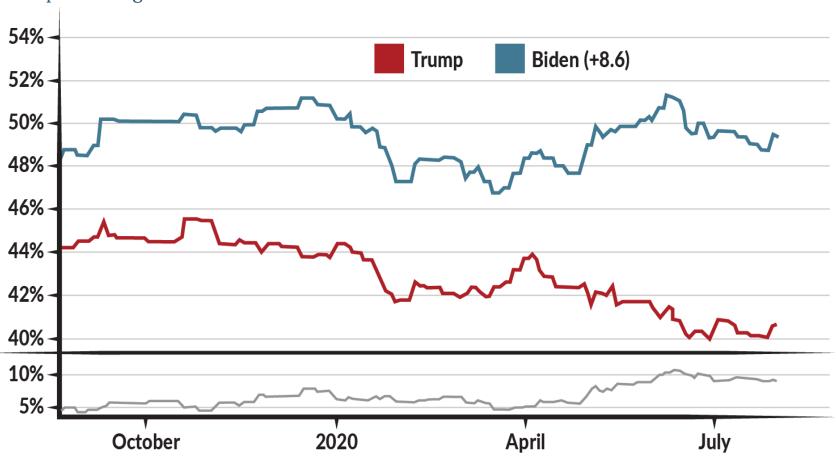
Source: WSJ 7.18.20, Federal Reserve Note: July 2020 data as July 1



It's Early!

General Election

RCP poll average



Source: Real Clear Politics



Key Policies To Watch

- > Platform planks will be here in August
 - » Taxes
 - » Infrastructure
 - » Clean energy
 - » Regulations
 - » Health Care

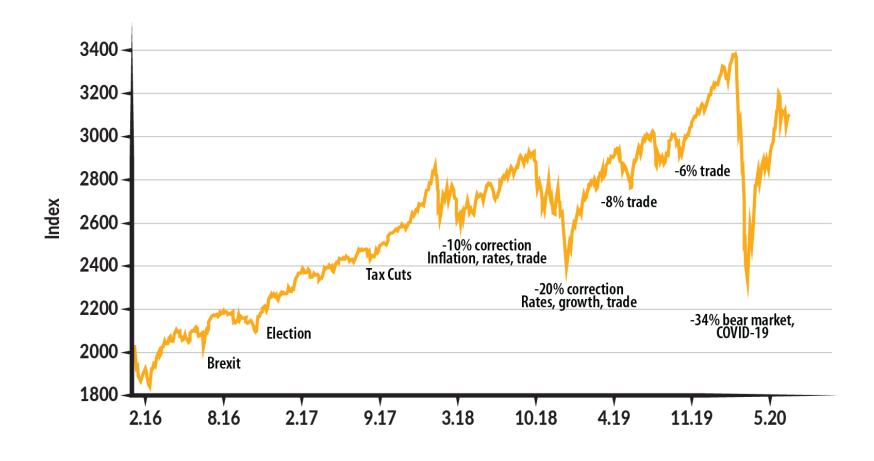
Returns

Fixed Income	2020 Q2	2020 YTD					
Barclays US Aggregate Intermediate	2.1%	4.7%					
Bank of America Merrill Lynch Municipals 1-12 Yr	2.6%	2.0%					
US Equity							
S&P 500	20.5%	-3.1%					
Russell 1000 Growth	27.8%	9.8%					
Russell 1000 Value	14.3%	-16.3%					
Russell 2000 (small-cap)	25.4%	-13.0%					
International Equity							
MSCI ACWI Ex USA (international)	16.1%	-11.0%					
MSCI EM (emerging markets)	18.1%	-9.8%					
Commodity							
Bloomberg Commodity	5.1%	-19.4%					

Source: Morningstar Direct as of 6/30/20



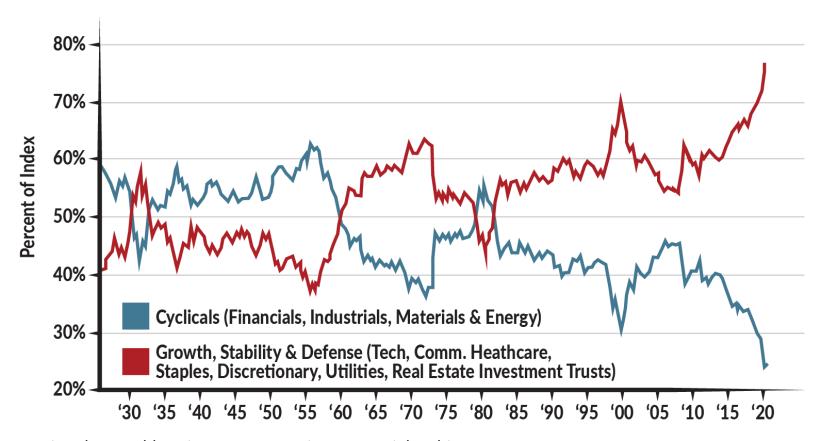
S&P 500 Index





Source: Thomson ONE

Extremes



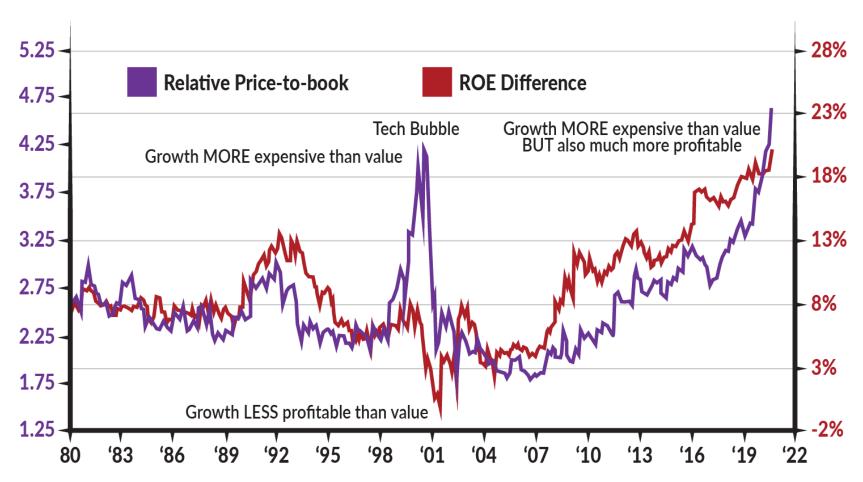
- Stimulus and low interest rates increase risk taking
- Technology dominates the index
- Value stocks are all but ignored

Source: Cornerstone Macro as of June 18, 2020



Not A Tech Bubble

Russell 1000 Growth vs Value



Source: Cornerstone Macro



Concentration Too High?

Industry_Sector	Sector	CUR_MKT_CAP	% of Index	Cumulative %
Technology	Industrial	\$1,706.948	6.198%	6.198%
Communications	Industrial	\$1,639.976	5.955%	12.153%
Technology	Industrial	\$1,629.681	5.918%	18.071%
Communications	Industrial	\$1,066.509	3.873%	21.943%
Communications	Industrial	\$711.979	2.585%	24.529%
	Technology Communications Technology Communications	Technology Industrial Communications Industrial Technology Industrial Communications Industrial	Technology Industrial \$1,706.948 Communications Industrial \$1,639.976 Technology Industrial \$1,629.681 Communications Industrial \$1,066.509	Technology Industrial \$1,706.948 6.198% Communications Industrial \$1,639.976 5.955% Technology Industrial \$1,629.681 5.918% Communications Industrial \$1,066.509 3.873%

Source: Standard & Poors

- 25% of S&P 500 index in 5 stocks
- > Technology dominates the index
- ➤ Note "Communications" not technology utilities or tech companies
- 5 stocks as large as Financials, Energy, Materials and Industrials combined

Conclusions

- > Economic **recovery** underway and uneven
- ➤ Global stimulus nearly 29% of global GDP
- > **Growth** will continue to work, if its quality growth
- > Bonds have a place and so do complements
- > **Election** isn't over policies matter
- > **Demographics** create unrest and future upside



Disclosure

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Thank You!

