

BANKING WEALTH INSURANCE

# **Roth Conversions**

#### **Featured Speakers**



**Robert Warner, ChFC®, AEP®, CLU®** EVP, Pilot Program Johnson Financial Group



**Chuck Allison, CFP®** VP, Wealth Advisor Johnson Financial Group

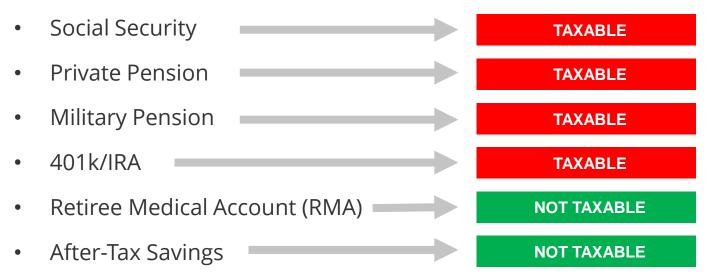


**Bill Davis** Consultant, Pilot Investor Relations Johnson Financial Group



## Post-Retirement Redzone

#### **SOURCES OF INCOME**

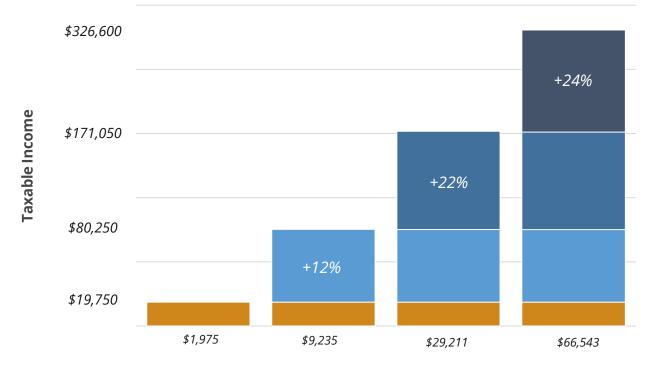


Source: IRS.gov



#### Federal Income Tax - 2020

#### Filing Status: Married Filing Jointly



Tax Standard Deduction, \$12,400 per person

Source: IRS.gov

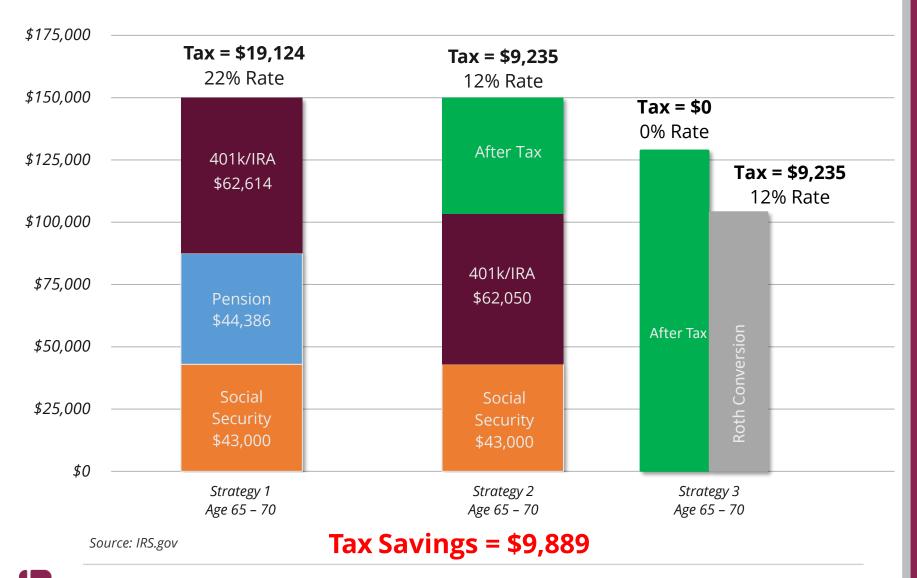
## Post-Retirement Redzone

#### HOW WOULD YOU LIKE TO:

- Reduce your federal income tax liability?
- Increase your pension benefits?



#### Post-Retirement Redzone



## Tax Minimization - Retirement





Banking. Wealth. Insurance.

## Roth and Medicare

- Medicare Part B Premiums based on income
  - » Brackets above base level add "IRMAA"
    - "Income Related Monthly Adjustment Amount"
- Income used is MAGI
  - » Medicare MAGI = AGI plus tax-exempt interest income
  - » Roth distributions are not part of AGI
- Premiums are based on tax returns for 2nd year prior
  - » 2021 premiums will be based on 2019 income



#### Medicare Part B Premiums

If your yearly income in 2018 was		Your monthly 2020 payment is	
File individual Tax Return	File Joint Tax Return	One Person	Two Persons
Below \$87,000	Below \$174,000	\$144.60	\$289.20
\$87,000 - \$109,000	\$174,000 - \$218,000	\$202.40	\$404.80
\$109,000 - \$136,000	\$218,000 - \$272,000	\$289.20	\$578.40
\$136,000 - \$163,000	\$272,000 - \$326,000	\$376.00	\$752.00
\$163,000 - \$500,000	\$326,000 - \$750,000	\$462.70	\$925.40
\$500,000 or above	\$750,000 or above	\$491.60	\$983.20

#### Medicare Part D

- Part D is drug coverage
  - » Part D also has IRMAA, but much lower
- United's Medicare Advantage Plan includes Part D
  - » Base-level premium is covered in \$151 monthly charge
  - » But retirees must pay IRMAA



#### Medicare Part D - IRMAAs

If your yearly income in 2018 was		Your monthly 2020 Part D IRMAA is:	
File individual Tax Return	File Joint Tax Return	One Person	Two Persons
Below \$87,000	Below \$174,000	Included	Included
\$87,000 - \$109,000	\$174,000 - \$218,000	\$12.20	\$24.40
\$109,000 - \$136,000	\$218,000 - \$272,000	\$31.50	\$63.00
\$136,000 - \$163,000	\$272,000 - \$326,000	\$50.70	\$101.40
\$163,000 - \$500,000	\$326,000 - \$750,000	\$70.00	\$140.00
\$500,000 or above	\$750,000 or above	\$76.40	\$152.80



## **Roth Conversion Considerations**

- Positive impacts
  - » If you have a substantial 401k, you have a brief window (age 65-72) to lower your RMDs
  - » That reduces out-year taxes and (maybe) IRMAAs
  - » Plus, your Roth balance grows tax-free
- Negative impacts
  - » Higher taxes now... but maybe a lower rate than future?
  - » Each year of conversions can impact IRMAA two years later

#### **Important Dates**

- Medicare Open Enrollment
  - » October 15- December 7, 2020
- UAL Annual Enrollment for Retirees
  - » November 2-13, 2020
- MEC R&I Committee Virtual Retirement Seminar
  - » November 19, Noon CT; takes about 3 hours
  - » RSVP to <u>ualmecri@alpa.org</u>
  - » Use same email address for further details or questions



#### Cares Act

- Temporary suspension of Required Minimum Distribution (RMD) for 2020 calendar year
- Many IRA owners do not want to convert IRA to Roth IRA if they must first take RMD and pay taxes on it (Roth conversions do not satisfy RMD)
- Roth conversions could look very attractive due to combination of lower tax liability, no 2020 RMD and possibility of future income tax increases



#### Secure Act

- The recently enacted Secure Act eliminated the "stretch IRA," a strategy used by affluent investors to pass taxadvantaged money to their heirs
- New law requires most IRAs inherited by non-spouses to be drained within 10 years, which can lead to much higher tax liability to heirs
- Secure Act also delayed Required Minimum Distribution (RMD) from age 70 ½ to 72



## We're Here to Help!

- Review Contribution plan for 2021
- Assess if Roth conversion strategies make sense for you
- Build a custom plan!

#### Would you like to discuss your specific situation?

Contact your Johnson Financial Group advisor or Chuck Allison today at 414.291.4503 or <u>callison@johnsonfinancialgroup.com</u>.



#### Disclosure

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